

To be able to send you a proper quotation, we appreciate if you could answer the following questions and return the form by e-mail or fax to your preferred Sales office:

INSULCON B.V. info@insulcon.com +31 (0)167-566263
 KERAMAB N.V. sales@keramab.com +32(0) 3 711.08.56
 INSULCON GmbH insulcongbh@insulcon.com +49(0) 2162 24960-29.

We will contact you shortly afterwards.

Customer	
Contact person	
E-mail	
Telephone number	
Account number	
Quote number	

- 1. On which fuel is the stove burning?** Wood Pellets
- 2. Has the stove a closed or an open system for flue gasses?** Open Closed
(If it has an open system, it will be difficult to measure an improvement by using an Insulcon Emission Filter)
- 3.1 Is the enquiry for a new development?** Yes No
- 3.2 If not, what is the present PM10 (particle matter emission) in mg/Nm3?**

And what realistic PM10 figure would be like to be received?

- 3.3 If not, what is the present efficiency (%)?**

And what realistic efficiency (%) would be like to be received?

- 3.4 If not, is the customer currently using an alternative product for reducing the emission?**

Yes

No

If yes, what is the alternative product?

- 4. To be able to advise the customer about the position, the angle and the PPI of the Insulcon Emission Filter, a global drawing of the stove is required.**

Do you have a drawing?

Yes

No

Insulcon B.V.
 Zilverhoek 4
 4651 SP Steenberg
 The Netherlands
 +31(0) 167 565750
info@insulcon.com

Keramab N.V.
 Haverheidelaan 4
 9140 Temse
 Belgium
 +32 (0) 3 7110278
sales@keramab.com

Insulcon GmbH
 Welser Str. 7
 41468 Neuss
 Germany
 +49(0) 2131 408548-0
insulcongbh@insulcon.com

Insulcon Projects S.A.
 Via Geretta 18
 6900 Paradiso-Lugano
 Switzerland
 +41(0) 91911739-0
infoch@insulcon.com

5.1 If not, which PPI (pores p/inch) of the Insulcon Emission Filter is required?

5.2 What is the expected required quantity for a year?

5.3 What is the expected quantity for a delivery?

5.4 Are specific packing details required?

5.5 Are drawings in STEP files available?

Yes

No

Are the following points discussed with the customer?

* A call-off order

Yes

No

* Tooling charges

Yes

No

* Costs for R&D projects

Yes

No

(Please note; a sample with standard sizes will cost approx. 25,00 euro/each. For customized sizes for production series prices, after a design is engineered, will be on request)

* Tolerances of Insulcon (+/- 2mm)

Yes

No

* Pricing of competitor available

Yes

No

* Required lead time for quotation

Please note; *We only will be able to advise the customer without legally binding.*

Therefore we always advise the customer to test the product as every stove is unique.

Remarks

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